

IDATOR

WATER & ENVIRONMENT

AT THE CORE OF EVERYTHING WE DO



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CORPORATE SOCIAL
RESPONSIBILITY
(CSR)

COMMITMENT TO **QUALITY** SOLUTIONS FOR TOMORROW

At IDATOR, our commitment extends beyond delivering exceptional service and support to our partners – we are also focused on developing and producing products that address market demands. As a leader in water and wastewater management and treatment equipment, we implement internationally recognized and widely accepted practices. Relying on the trust of our customers and the expertise of our team, we continually invest in innovative solutions that enhance their projects while ensuring the

long-term reliability and durability of our products. In particular, the implementation of management systems in alignment with International Standards ensures full compliance with regulations, standards, and best practices.

This commitment drives the promotion of quality business practices, fostering the ongoing growth and development of our company. It establishes a strong foundation for long-term success and continuous progress in our industry.

ISO 9001:2015**ISO 14001:2015****ISO 45001:2018****ISO 37001:2017****ISO 27001:2015****1969****YEAR OF
FOUNDATION****91****PEOPLE****40****BRANDS**

OUR **HISTORY**



Putting Quality at the Heart of What We Do

Since 1969, we have been a trusted provider of products and services for water and wastewater management.

We collaborate with manufacturers to deliver high-quality, environmentally friendly solutions. Our product range includes firefighting systems, booster and pumping sets, and electrical panels, all tailored to meet modern specifications.

Our commitment lies in offering energy-efficient solutions designed to reduce environmental impact. Beyond that, we provide comprehensive repair and maintenance services, executed by trained engineers and technicians who strictly follow manufacturers' protocols. These services are available both at our facilities and directly at the operational sites of our products.



1969

Leonidas Efstratiadis creates his first technical business in the field of electrical and pumping applications.

1978

The collaboration with Lowara marks the beginning, gradually expanding to include many other companies specializing in the production of pumps and accessories.

1998

We operate our first branch in Athens with the aim of expanding in the field of industry and technical construction companies.

2017

We create a new headquarters and transfer all our commercial activities to Athens.

2008

We successfully acquire Flygt Hellas S.A., uniting the water brands of the former ITT and current Xylem under one presence in Greece.

2020

We complete a three-year partnership strategy, driving significant growth in our distribution portfolio.

2022

Expansion of production facilities and addition of electrical panel production.

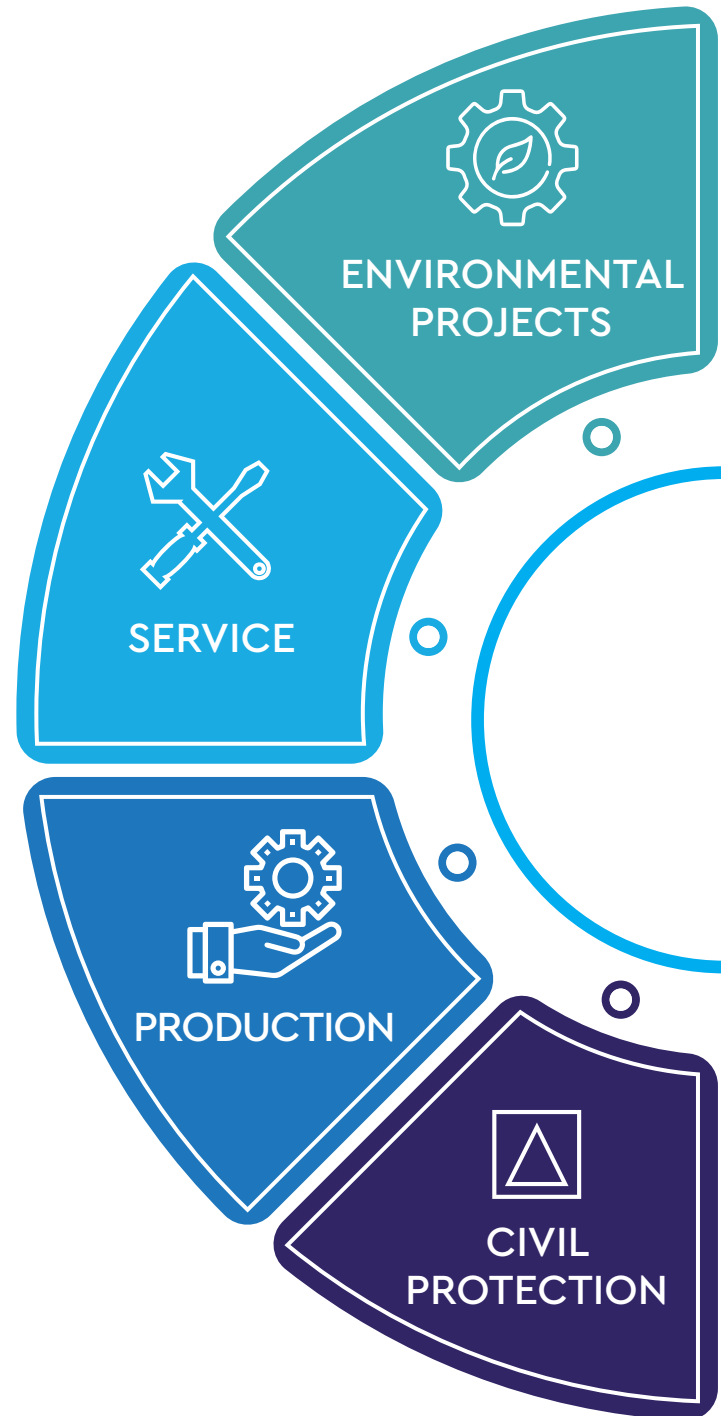
2024

Expansion of the production portfolio with prefabricated fire extinguishers in-house and UL NFPA20 fire extinguisher assemblies. Expansion of product portfolio in the Civil Protection sector.

PRODUCTS

Our products cover all applications of water collection, use and reuse:

- ▶ Water and wastewater pumps
- ▶ HVAC Circulators
- ▶ Firefighting and Booster sets
- ▶ Smart water metering solutions
- ▶ Mixing equipment
- ▶ Aeration systems
- ▶ Decentralised water recycling units
- ▶ Dosing pumps
- ▶ Progressive cavity pumps
- ▶ Water quality control instruments
- ▶ Magnetic filters for HVAC applications
- ▶ Drinking water production systems
- ▶ Rescue equipment
- ▶ Flood barriers



PRODUCTION

- ▶ Firefighting pump sets
- ▶ Booster sets
- ▶ Pumping units
- ▶ Submersible pumps
- ▶ Electrical panels
- ▶ Automation systems
- ▶ Special constructions

SERVICES

We offer a comprehensive service program built on expert system knowledge, guaranteeing the operational safety of your installations:

- ▶ Product installation and start-up
- ▶ Troubleshooting and repair
- ▶ Pump maintenance contracts equipment
- ▶ Equipment rental and testing programs



BUILDING
APPLICATIONS



INDUSTRY



OFFICIAL
DISTRIBUTOR
NETWORK



SMART
METERING



BRANDS

IDATOR

Official
Distributor

xylem
Let's Solve Water



WEDECO



godwin



WATER & WASTEWATER

Itron

SEEPEX.
An Ingersoll Rand Business

Chemitec
WATER MONITORING SOLUTIONS

seko

globalwater
solutions ltd.

SFA

ADEY

RM
Technology



SHAKTI
PUMPING LIFE

COELBO
PUMP DRIVERS

ETNA

SMART GREEN WATER SOLUTIONS

HYDRALOOP®
USE WATER TWICE

droople

SOURCE™

OSOLEY
water from air™

CIVIL PROTECTION

BASELIGHT™
PRIME DESIGN SWEDEN

FireDos®

VLITEX

ecell-guard

DEPLOY

RESTUBE®

BEAVER
PROTECTION SYSTEMS

NOAQ
Flood Protection AB

Instagrid



Total power generated
14000 hp +

Production data 2023





PRODUCTION

IDATOR specializes in providing high-quality solutions for infrastructure projects. We leverage our deep expertise and cutting-edge technologies to deliver exceptional booster and firefighting pump sets, innovative electrical panels, and custom-designed constructions. We adhere to rigorous quality standards, ensuring our products meet customer expectations and comply with all safety regulations.

Our meticulous 3-step production process guarantees precision and reliability at every stage:

1. Study Phase

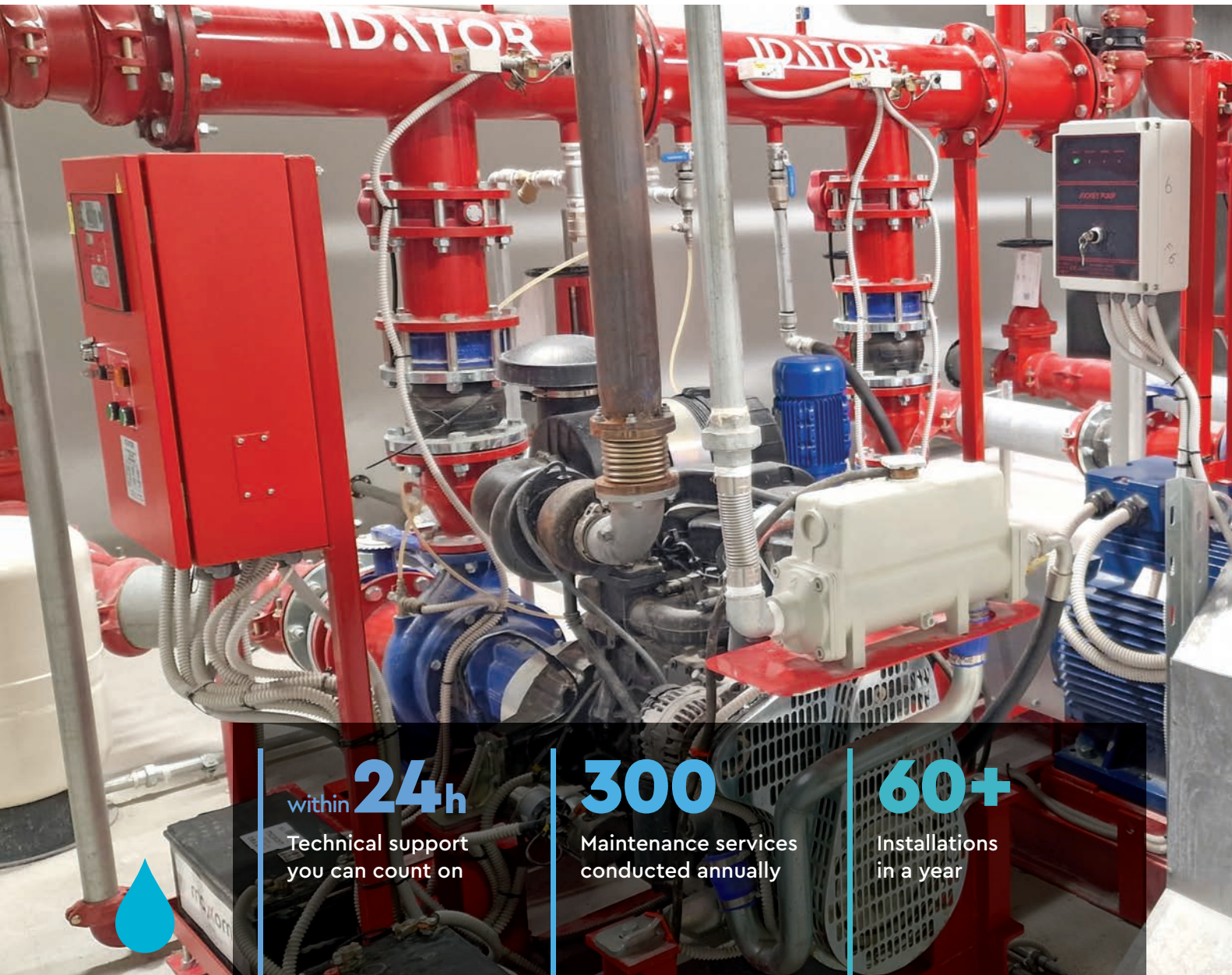
- ▶ Consulting services
- ▶ Mechanical and electrical design
- ▶ Compilation of technical

2. Construction Phase

- ▶ Multiple brand and material options
- ▶ Comprehensive testing programs
- ▶ Series and serial number certification

3. Installation Phase

- ▶ Inspection of the installation site
- ▶ Professional installation and start-up services



within **24h**
Technical support
you can count on

300
Maintenance services
conducted annually

60+
Installations
in a year





TOTAL CARE MAINTENANCE SERVICES

For over 55 years, IDATOR has been a leading provider of pump maintenance and technical support in Greece. Our journey began as a specialist in pump maintenance, and today, we proudly operate the largest pump service center in the country. With a team of over 20 skilled technicians based in Athens and Patras, we offer comprehensive maintenance solutions for a wide range of pumps, including sewage, clean water, and booster/ firefighting systems.

We prioritize reliable service and ensure optimal system performance by using only genuine factory spare parts for all repairs. Our commitment to customer satisfaction is reflected in our written one-year warranty on every repair.



5.000+

Sewage Pumps
in operation

1.300+

Mixers in operation

52%

of Waste Water
Treatment Plants
in Greece equipped
with our products



ENVIRONMENTAL PROJECTS

Efficient water and wastewater management is crucial for successful infrastructure projects. This relies heavily on robust and reliable pumping solutions that fully comply with all relevant regulations.

Key Categories of Solutions:

- ▶ Water & wastewater pumps
- ▶ Stormwater treatment systems
- ▶ Wastewater treatment mixers
- ▶ Submersible diffusers & aerators
- ▶ Water disinfection systems

Main Applications in Environmental Projects:

- ▶ Water supply, irrigation, and wastewater networks
- ▶ Water and wastewater treatment plants
- ▶ Flood mitigation projects

Our specialized solutions contribute to sustainable and effective water management across a wide range of environmental applications.



40

Projects

220k

Water Meters

3

Temetra
Software
Applications





WATER METERING

IDATOR delivers cutting-edge water metering solutions that provide advanced tools for sustainable and efficient management of water supply networks. Our solutions excel in data capture, analysis, and management, enabling timely decision-making, reducing non-revenue water (NRW), enhancing infrastructure, optimizing services, improving operational transparency, and fostering end-user engagement.

By integrating specialized smart water metering and data analysis solutions from Itron and Pydro with the reliability of Kerlink's LoRa wireless networks and Strega's advanced flow control capabilities, we deliver exceptional efficiency in monitoring and managing water supply networks. These solutions cater to residential, commercial, and industrial applications, ensuring versatile and effective water management.



450+

Single Pump Booster
Sets in operation

Production data 2023

140+

Multiple Pumps Booster
Sets in operation

Production data 2023

150+

Fire Sets installed

Production data 2023



BUILDING PROJECTS

Pumping solutions play a vital role in building applications, supporting a wide range of water management needs, from sewerage and water supply to drainage, heating, cooling, and fire protection. These systems are integral to various structures, including commercial buildings, shopping centers, and public transport infrastructure.

With extensive expertise in manufacturing pumping units and electrical panels, IDATOR delivers advanced booster sets that ensure reliable water supply for buildings. Additionally, we design and manufacture state-of-the-art firefighting systems, significantly enhancing fire safety across diverse construction projects.



ΟΛΥΜΠΙΑΚΗ
ΖΥΘΟΠΟΙΙΑ ΑΕ

5.000

Product codes for every application in the industry

100%

Nationwide coverage for preventive maintenance and repair services

1.500

Industrial plants with our products





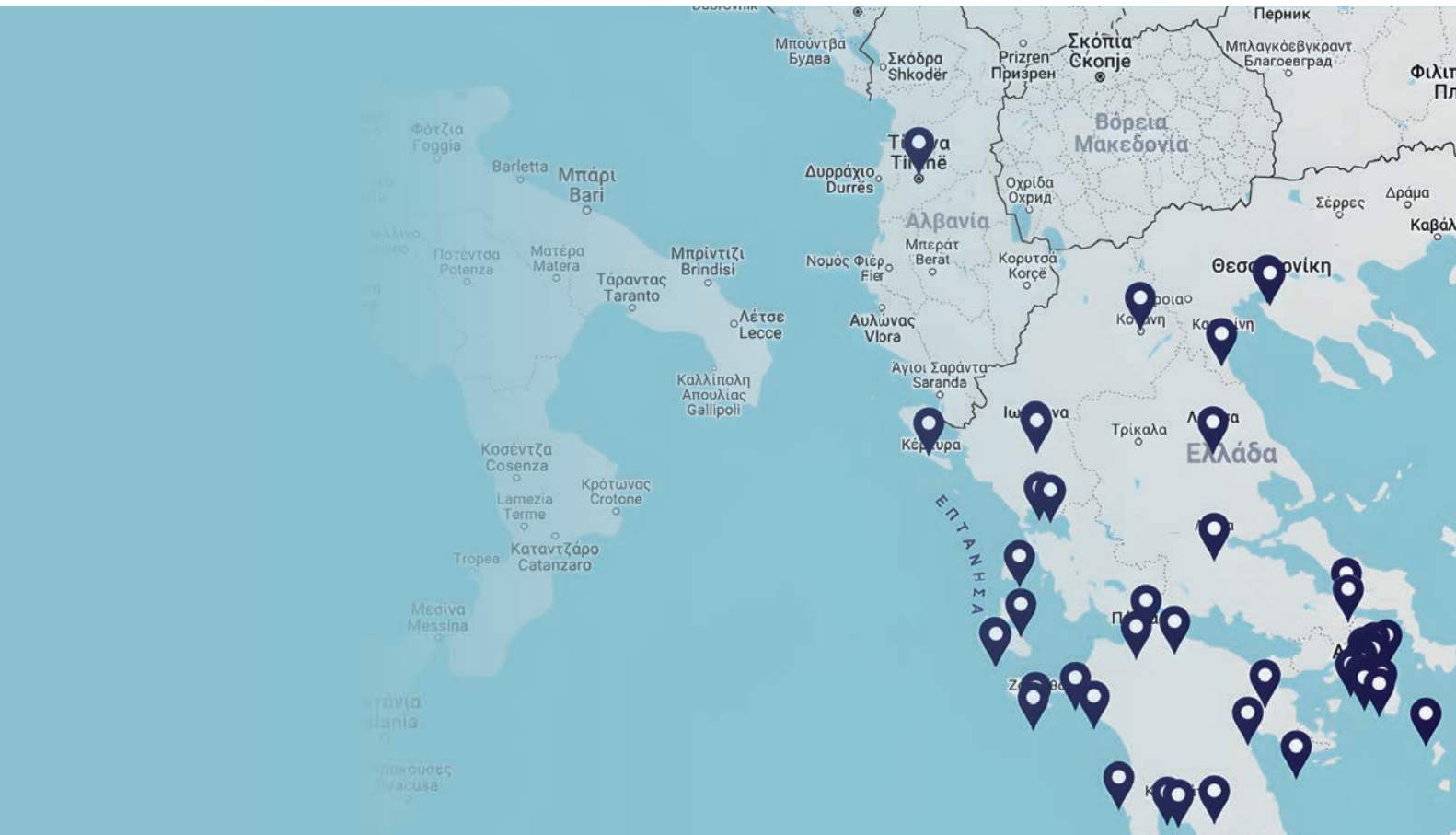
INDUSTRY

Pumping solutions are indispensable in the industrial sector, supporting a wide range of applications such as liquid transport, waste treatment, and equipment cooling. These solutions must be robust, durable, and compliant with strict quality and energy efficiency standards.

IDATOR's Key Industry Solutions:

- ▶ Liquid transfer pumps
- ▶ Waste management pumps
- ▶ Liquid quality control equipment
- ▶ Water and liquid disinfection units
- ▶ Dosing pumps
- ▶ Booster and firefighting pump sets

To ensure optimal performance and energy efficiency, we collaborate closely with our clients to analyze their specific application requirements and identify the most suitable equipment for their needs.



50

Brands

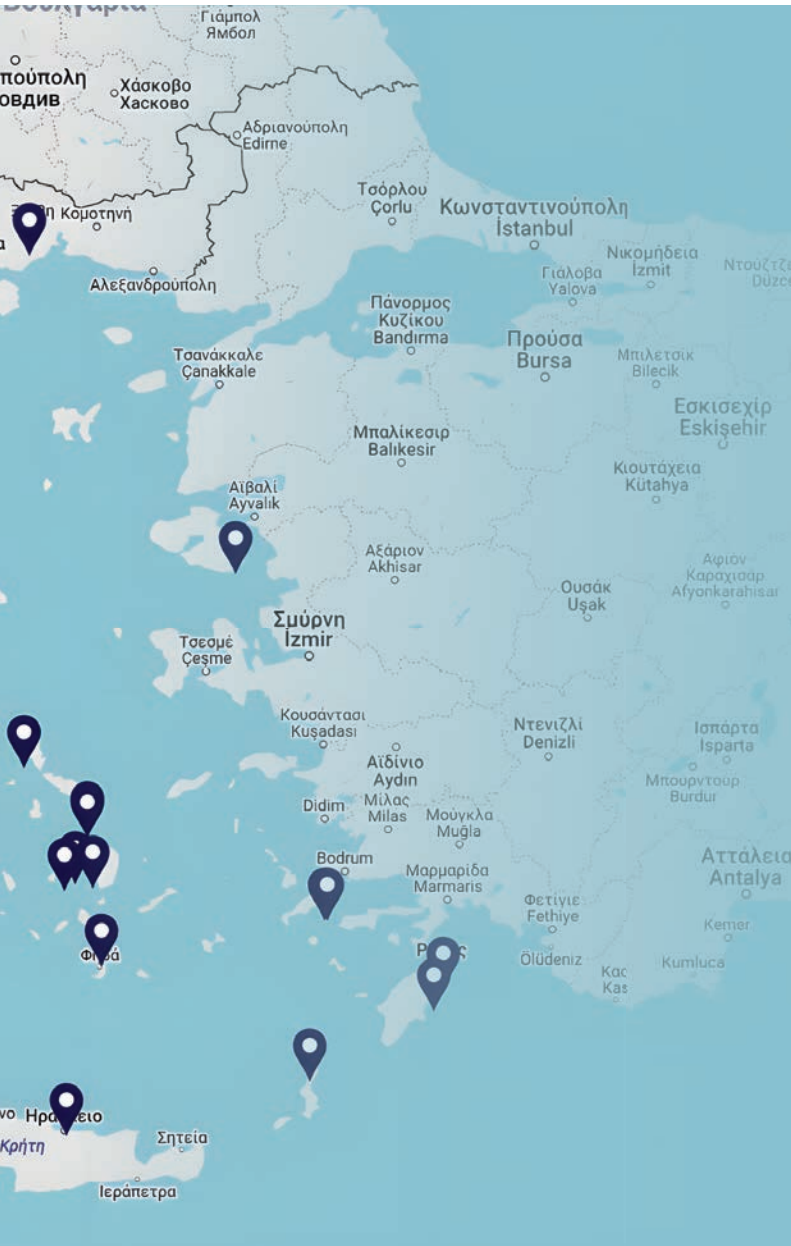
150

IDATOR partners

20

Service Points





PARTNERS NETWORK

With an extensive network of partners across Greece, Cyprus, and Albania, IDATOR delivers superior, tailored services to meet the needs of end consumers.

Our team of experienced engineers provides dedicated support to our network partners, ensuring the delivery of top-quality services. We also prioritize the continuous training and development of our partners, keeping them updated on the latest technological advancements and best practices in water and wastewater management.

This commitment enables us to maintain the trust of our customers and consistently deliver solutions that exceed expectations.



6 Brands for **WATER**

- Deployable water barriers
- Water storage and production

8 Brands for **FIRE**

- Detection and Monitoring
- Extinguishing and Protection

7 Brands for **RESCUE**

- Hazard detection
- Mobile lighting



CIVIL PROTECTION

Today's world faces unprecedented challenges, including extreme weather, health crises, and technological and industrial risks. In this context, Civil Protection plays a more critical role than ever. IDATOR supports state initiatives and societal needs by providing innovative solutions for effective natural and technological disaster management.

Our diverse portfolio, spanning 20 trusted brands, includes:

- ▶ Rapid-deployment portable flood barriers
- ▶ Portable lighting systems
- ▶ High-capacity Li-ion batteries
- ▶ Radiation and explosive gas detectors
- ▶ Fire blankets for electric vehicles (EVs)
- ▶ Water/foam monitors and foam proportioners
- ▶ Thermal cameras
- ▶ Smoke fans
- ▶ Systems that produce drinking water from air
- ▶ Solar water desalination systems
- ▶ Portable concrete water tanks, and more

These solutions are designed to empower effective disaster response and resilience in critical situations.



PIRAEUS TOWER



IKOS ODISIA HOTEL



HERAKLEOUS PORT



KEY PROJECTS

ELINOIL REFINERY IN ASPROPYRGOS

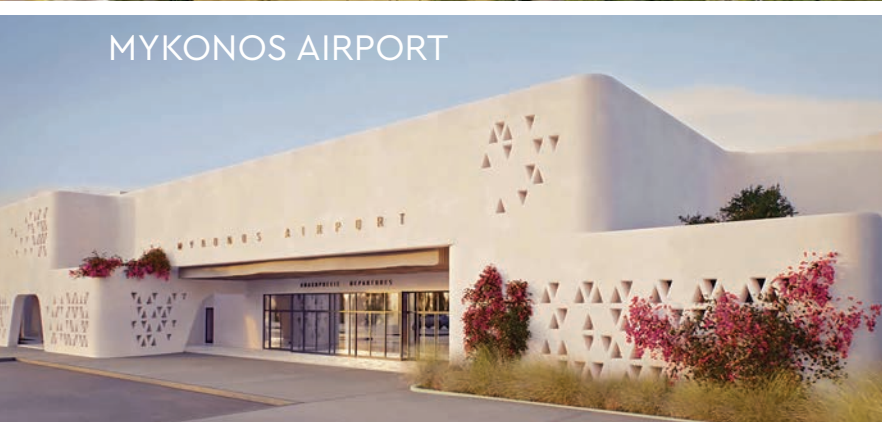


WWTP THIVA

"MACEDONIA"-
THESSALONIKI AIRPORT



MYKONOS AIRPORT

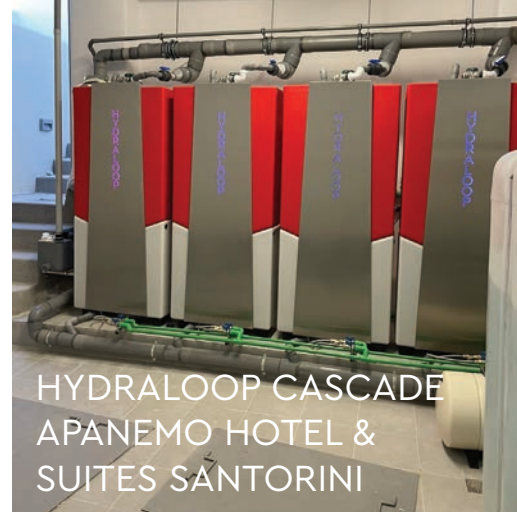


INFOQUEST WAREHOUSE
FACILITIES – ASPROPYRGOS



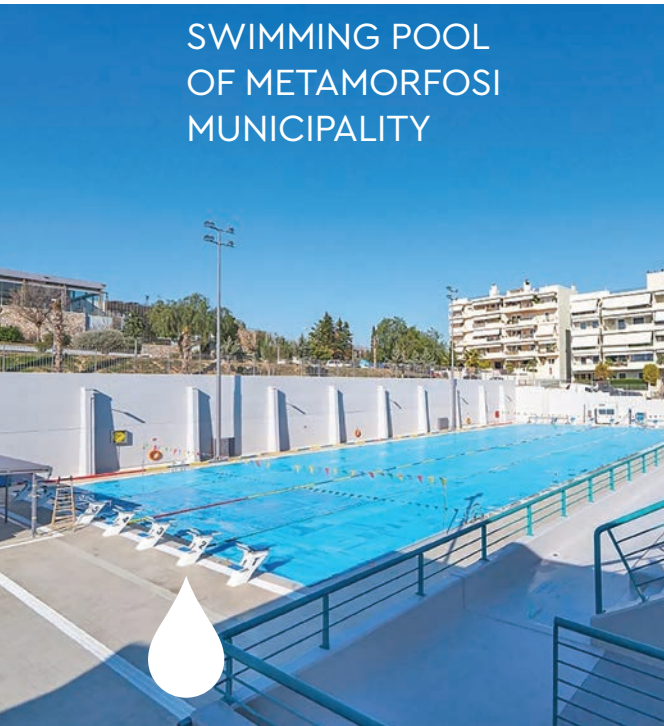


APOSELEMIS DAM | HERAKLION, CRETE



HYDRALOOP CASCADE
APANEMO HOTEL &
SUITES SANTORINI

SWIMMING POOL
OF METAMORFOSI
MUNICIPALITY



MILOS HOTEL | ATHENS



KEY PROJECTS







CORPORATE SOCIAL RESPONSIBILITY (CSR)

At IDATOR, Corporate Social Responsibility is at the core of our philosophy, embodying our values and guiding policies. Our efforts are aligned with several Sustainable Development Goals (SDGs) adopted by the United Nations in 2015.



1 NO POVERTY



3 GOOD HEALTH AND WELL-BEING



4 QUALITY EDUCATION



5 GENDER EQUALITY



6 CLEAN WATER AND SANITATION



8 DECENT WORK AND ECONOMIC GROWTH



11 SUSTAINABLE CITIES AND COMMUNITIES



12 RESPONSIBLE CONSUMPTION AND PRODUCTION



16 PEACE, JUSTICE AND STRONG INSTITUTIONS



IDATOR

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